



Self Assessment for Entrepreneurship

This is a tool to help better measure your entrepreneurial potential and suitability for Self Employ PEI.

This questionnaire includes 50 statements, and will take about 10 minutes to complete. There are no right or wrong answers. Your honest opinion is what counts. For each statement, choose the number that best describes your opinion.

Use the entire scale as much as possible, as always answering "2" or "3" will not allow you to fully benefit from this tool.

Once you have completed the self assessment, your answers will be compiled by SkillsPEI so that we can evaluate your entrepreneurial traits. These traits will generally include your motivations, aptitudes and attitudes towards self employment.

Rest assured that your responses will remain strictly confidential.

Self Assessment for Entrepreneurship

Section 1 of 5

To what degree do the statements below correspond to you?

1: Totally disagree, **2.** Somewhat disagree, **3.** Somewhat agree, **4:** Totally agree

- | | 1 | 2 | 3 | 4 |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
| 1. I like to give myself challenges when I take on a new project | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 2. I am fairly at ease in difficult situations | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 3. Where others see problems, I see opportunities | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 4. I always worry about what others think before doing something important | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 5. I am fairly curious and I am continually in search of discovery | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 6. I am a lot less effective in stressful situations | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 7. I want to build something that will be recognized publicly | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 8. When faced with difficulties, I look for alternative solutions | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 9. For me, what counts is action | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 10. For me, it is possible to influence one's destiny | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

Section 2 of 5

To what degree do the statements below correspond to you?

1: Totally disagree, **2.** Somewhat disagree, **3.** Somewhat agree, **4:** Totally agree

- | | | | | |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
| 11. I am capable of imagining how we can make things work | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 12. When I take on a project I have confidence I will carry it out successfully | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 13. I shoot for excellence in everything I do | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 14. According to me, we somehow make our own luck | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 15. In general, I distrust my instincts | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 16. I have no problem working for someone else | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

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- 17. I try to be the first or the best in my area of competency
- 18. For me, taking risks, is like buying a lottery ticket: it's a question of chance
- 19. I am capable of seeing many solutions to a problem
- 20. I prefer having the final say

Section 3 of 5

To what degree do the statements below correspond to you?

1: Totally disagree, **2:** Somewhat disagree, **3:** Somewhat agree, **4:** Totally agree

- | | 1 | 2 | 3 | 4 |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
| 21. I always try to learn lessons from my failures | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 22. For me, everything is possible if I believe I can do it | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 23. I prefer using the good old ways of doing things | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 24. Success is mostly luck | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 25. A certain level of stress stimulates me | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 26. It is easy for me to motivate others to work with me | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 27. I often feel stuck by a difficult situation | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 28. I can easily imagine many ways to satisfy a need | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 29. After a failure, I am able to pick myself up and start over | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 30. I am not always ready to make sacrifices in order to succeed | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

Self Assessment for Entrepreneurship

Section 4 of 5

To what degree do the statements below correspond to you?

1: Totally disagree, **2:** Somewhat disagree, **3:** Somewhat agree, **4:** Totally agree

- | | 1 | 2 | 3 | 4 |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
| 31. I don't like to influence others | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 32. To be satisfied with myself, I take on easy projects | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 33. When I start a project, I'm not always sure I can carry it out successfully | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 34. I like to lead others | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 35. I always try to take calculated risks | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 36. I have a hard time functioning in uncertain or ambiguous situations | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 37. I am always in the midst of launching new projects | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 38. I have a hard time anticipating events and trends | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 39. I really enjoy situations where there are rules to respect | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 40. Today, without a lot of money, we can not take on a whole lot | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

Section 5 of 5

To what degree do the statements below correspond to you?

1: Totally disagree, **2:** Somewhat disagree, **3:** Somewhat agree, **4:** Totally agree

- | | 1 | 2 | 3 | 4 |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
| 41. Being too ambitious is often perceived poorly | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 42. I have a tendency to put off difficult tasks until later | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 43. I am the kind of person to see the glass as half empty instead of half full | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 44. There is a time for thought but action is more important | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 45. I am not afraid to take on initiatives | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 46. No matter what we do, it doesn't depend on us | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

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|---|--------------------------|--------------------------|--------------------------|--------------------------|
| 47. I prefer being my own boss | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 48. I don't consider myself more ambitious than others | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 49. I always give the best of myself in everything I do | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 50. I manage my stress well in ambiguous and uncertain situations | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

PRINT NAME

SIGNATURE

PHONE NUMBER

DATE

Source: This self assessment for entrepreneurship is provided by the Business Development Bank of Canada.